



Pricing Process 2024-2025

Sugar Bowl Academy is a community dedicated to providing passionate skiers and snowboarders the opportunity to pursue athletic dreams, academic excellence, and personal growth, while celebrating grit, grace, and courage. Skiing and snowboarding are expensive sports to pursue, especially as athletes become more advanced and require higher quality equipment and travel to maximize time on snow.

As a 501(c)(3), our ability to award financial assistance to our athletes is based on the generosity of our community and charitable contributions we receive. One of our core values is to develop the strongest character in our athletes, and we are obligated to this same standard in our policies and practices.

Types of Discounts and Awards Available

Our pricing process reflects a thoughtful and fair approach that is based primarily on need. SBA offers 3 types of discounts and awards to athletes. Athletes may qualify for multiple discounts and/or awards.

Type	Amount	Qualification Criteria	Eligibility
Early Bird Discount	5% off standard program price	Execute contract by April 1 and pay non-refundable deposit within 10 days	All athletes
Financial Aid Award	Up to 75% off applicable price based on financial need	Demonstrated need through completed FAST application, while funds are available	Students enrolled in an academic program
Athletic Scholarship Award	Variable	Program needs and available funds	Students enrolled in an academic program or athletes participating in a full-time athletic program

Multiple discounts and awards may be combined based on eligibility. As example:

- An athlete with a 75% financial aid award and a 10% athletic scholarship will receive a total of 85% off the standard program price by combining Financial Aid with Athletic Scholarship.

Early Bird Discount

To qualify for the Early Bird Discount, families must execute the contract by April 1 and pay the deposit within 10 days of contract execution. Both qualifications must be met to qualify for the discount.

Need-Based Financial Aid Award

SBA uses FAST Aid as the platform to determine the appropriate level of financial aid based on financial need. FAST uses information provided by the family to determine if the family's financial resources are sufficient to support the applicable program price, and if not, how much aid the family should be awarded.

Financial Aid award determinations are based solely on the recommended award calculated by FAST. The award amount is non-negotiable and will not be adjusted.

The Financial Aid award is capped at 75% of the applicable program price and is allocated on a first come, first served basis. Families should complete the FAST application as early as possible to maximize funds available for Financial Aid. Families who want to also be eligible for the Early Bird Discount must complete the FAST Aid application by March 15. Once available funding for Financial Aid has been fully allocated, no additional Financial Aid awards will be offered.

Athletic Scholarship Awards

To support the recruitment and retention of exceptional athletes, SBA has some funding available for Athletic Scholarship awards. These awards are determined based on program needs and available funding.

There is no cap on the amount of an individual Athletic Scholarship award. Athletic Scholarships are allocated at the discretion of SBA. Once available funding for Athletic Scholarships has been fully allocated, no additional awards will be offered.

Each contract will contain the athlete's applicable discounts and awards. Families are encouraged to carefully review the contract terms and conditions prior to signing.